

MAXSENT WELCOMES FPS OREGON/ SW WASHINGTON!

MaxSent is pleased to announce the commencement of our newest federal contract, FPS Oregon/SW Washington! The main office for this contract is located in Portland, OR.

MaxSent's team has worked diligently through the 120 day transition period to screen, train, and onboard 120 incumbent employees and hire and train 15 new employees! We are excited to have this opportunity to enhance our presence in the federal government contract space and provide outstanding security services for our newest client! Please see our management team in the picture below.



supervise armed Officers to the high standards required to protect Government facilities, and the various bidding companies' proposed management methods, and quality assurance programs. MaxSent was rated the "most qualified" to perform.

Our performance on other State-wide contracts, and our proven training, supervision, and quality control programs have given us the opportunity once again to serve the Government of this country. All of us at MaxSent are proud of the faith that FPS has placed in our company, and we will continue to perform our duties in a manner that is 'Exceptional Without Exception,' just as our motto states.

LETTER FROM THE PRESIDENT

Todd Pattison, President/CEO MaxSent

Everyone;

Thus far 2018 is off to a very fast start. In addition to starting the DHS/FPS Oregon/SW Washington Statewide contract on May 1, 2018, we have been awarded the DHS/FPS Maryland Statewide contract. With the addition of these new contracts MaxSent will be well over 1,100 employees strong by the end of August 2018. MaxSent will be one of the top 100 largest security companies in the United States. This growth is the direct result of the hard work and attention to detail of everyone, every day. As we all know the hardest part of being a security professional is always being alert, vigilant, and never taking anything for granted. Any time we do, inevitably something negative will occur. Thank you for always being your very best every day!

With our continual growth there will be new opportunities for anyone interested in moving up within MaxSent. All of our senior operational managers started as line level security officers and worked their way up. If anyone is interested in being considered for a promotion and/or relocating for one of our contracts, please inform your Manager.

Thank you everyone for all your hard work and always being "Exceptional Without Exception"! All our clients, and their clients, appreciate it very much!

-Todd

NEW FPS CONTRACT IN MARYLAND

MaxSent is pleased to announce our newest partnership with the Dept. Of Homeland Security (DHS) United States Federal Protective Services (FPS) to provide security to select Federal buildings located in the State of Maryland. This is MaxSent's biggest award to date. This selection is the culmination of a 6-month vetting process by the government which included examination of the total capacity of the companies bidding; their financial status, ability to train and



HOW TO GET THE MOST OUT OF SUMMER

The cold months of winter are in the past, and we are looking forward towards some summer sunshine!

Create a Summertime Tradition

A summer-time family tradition gives your family something to count on and look forward to every single year. Make sure your family has “a thing,” something that says, “We are the Smiths, and this is what we do in the summer!”

Soak Up the Sunshine

Three out of four people are deficient in vitamin D. It’s no wonder! American kids spend an average of 943 hours in the classroom per year, and that’s in elementary school! Nine hundred and forty-three hours of walls and chalkboards. Let them out! Take a hike. Climb

trees. Catch fireflies. Make mud pies. Jump in puddles. It’s so much harder to be bored in the great outdoors, and they’ll cherish the time you spent rolling down grassy hills with them for a lifetime.

Take a Break from Devices

Technology is just a part of life in these times, but don’t you get so very tired of ringing phones, dinging laptops, and pinging iPads? Kids are so used to constant stimulation that they become bored in about four seconds without endless entertainment and, let’s face it, if our phones get too far out of reach, we feel like we’ve lost an appendage. It’s probably unreasonable to unplug for the whole summer unless you’re moving to Ittoqqortoormiit, Greenland, but it’s reasonable to shut them down and put them away for specified blocks of time during the evenings. Instead, gather around the table for board games or read a great book out loud. This is the stuff happy memories are made of.

MAXSENT RECOGNIZES MICHEAL COHRS

For those of you who have not had the pleasure of meeting Micheal Cohrs, he is the Vice President overseeing MaxSent’s commercial contracts. Mike started his security career in April of 1997 with IPC in Omaha, NE working at Crossroads Mall. During this time he was attending college where he majored in Criminal Justice. Mike’s original intent was to get into the field of law enforcement. While awaiting his academy date, Todd Pattison offered Mike a Project Manager position in Tallahassee, FL. Needless to say the private sector stuck as Mike ended up not only working in Tallahassee but also running progressively larger projects in Atlanta, GA and West Palm Beach, FL. Mike was then promoted to the position of Regional Manager with IPC, a role he performed for several years, before ironically going back to work for Todd at MaxSent. Mike has significantly helped grow the commercial contracts and has a true passion for working with his managers. Mike’s best take-away from working in the mall and retail division for 20 plus years is that of building a rapport with his respective client and security staff around the nation. Mike continues to live on his family farm in SW Iowa and enjoys spending time with his wife and three children, bow hunting, fishing, and coaching Little League for his son’s team. Mike is a dedicated Pittsburgh Steelers and St. Louis Cardinals fan. Thank you for all you do Mike!



NEW CORPORATE OFFICE TEAM MEMBERS

In February, we welcomed Scott Garland to the team as a Regional Manager to support commercial operations. Scott is slated to oversee the WS Portfolio. He brings extensive knowledge of shopping center security to the team. Scott resides in Florida!

In March, MaxSent welcomed Ashley Dibler to the team as the HR/Payroll Administrator at the corporate office. Ashley brings significant ADP Payroll and HR Generalist experience to our team and is here to help MaxSent grow the HR and Payroll functions. Ashley lives locally right outside of Annapolis, MD with her husband, two little girls, and two dogs!

Do you have a story or highlight for inclusion in MaxSent’s newsletter? Email to hr@maxsent.com for consideration.

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