

## MAXSENT WELCOMES LLOYD CENTER!

MaxSent is pleased to announce our newest partnership with Cypress Equities and their retail property, Lloyd Center in Portland, Oregon.

MaxSent's team traveled to Portland in November to meet the team and provide guidance for a smooth transition. We are excited to have this opportunity to enhance our presence in the retail space and provide outstanding security services for our newest client!



### LETTER FROM THE PRESIDENT

*Todd Pattison, President/CEO MaxSent*

Everyone;

I want to thank everyone for an amazing 2017! 2017 has been MaxSent's best year with regards to client referrals, submission of proposals, new contract wins, and overall performance. MaxSent has been blessed with many amazing employees that understand the MaxSent motto of "Exceptional Without Exception". As we start 2018, it is important that all of us take time to reassess our lives and what we can do to improve the quality of our lives for us and our families. I can assure you that MaxSent will do everything it can to improve upon 2017. With our growth it is my goal to provide more opportunities for everyone to move into new positions that will provide new challenges and opportunities for personal growth. One of the founding principles of MaxSent was to make the lives of as many people better as possible every day. I want to wish everyone an amazing 2018 and I look forward to all the exciting new opportunities we will all be blessed with! Happy New Year!

-Todd

### NEW FPS CONTRACT IN OREGON/SW WASHINGTON

MaxSent is pleased to announce our newest partnership with the Dept. Of Homeland Security (DHS) United States Federal Protective Services (FPS) to provide security to all Federal buildings located in the State of Oregon/SW Washington. This selection is the culmination of a 8-month vetting process by the government which included examination of the total capacity of the companies bidding; their financial status, ability to train and supervise armed Officers to the high standards required to protect Government facilities, and the various bidding companies' proposed management methods, and quality assurance programs. MaxSent was rated the "most qualified" to perform.

Todd notes that The Federal Protective Service, (FPS), demands an extremely high level of professionalism and training, as well they should, from companies selected to protect the people and buildings where the business of the nation is conducted. Our performance on other State-wide contracts, and our proven training, supervision, and quality control programs have given us the opportunity once again to serve the Government of this country. All of us at MaxSent are proud of the faith that FPS has placed in our company, and we will continue to perform our duties in a manner that is 'Exceptional Without Exception,' just as our motto states.



## STAY HEALTHY THIS WINTER

The cold months of winter can present a real challenge, especially if you live in a cold weather climate!

**Go for a walk even when the weather is really cold** – your body has to work overtime to get warm and you may burn up to 50% more calories than you would on the same walk in summer! But remember, go a little slower until you get warm and keep up the hydration..

**Eat More Green and Orange Vegetables** - Sticking primarily to vegetables and fruits that are dark green and orange is important in ensuring you're getting healthy nutrients, sugars and fats. Spinach, kale, Swiss chard, squash, carrots and

oranges are all delicious during the winter. There are plenty of recipes available to incorporate these items into your regular winter diet.

### Three Simple Health & Exercise Tips

**Go Slow:** You don't need to do a diet slash-and-burn. If you cut just 200 calories a day you'll see slow (and easy) weight loss. Skip a pat of butter here, a cookie there and you're on your way!

**Start Small:** Banning junk food from the cupboards or boosting fiber may be your goal, but think baby steps. Switch from potato chips to low-fat popcorn, for example, or toss a carrot into your brown bag lunch.

**Just Show Up:** Don't feel like working out today? Put on those exercise clothes anyway. Still not in the mood? Fine. But chances are good that once you're dressed, you're also motivated and ready to go!

## MAXSENT RECOGNIZES RUSSELL SCHOLL

For those of you who have not had the pleasure of meeting Russ Scholl, he is the Vice President overseeing MaxSent's government contracts. Russ is based out of Memphis, TN and has a passion for training MaxSent's PSO's. Russ is a FPS NWDTP Instructor, NRA Firearms Instructor, APPS Baton /OC/ Use of Force Instructor, and Red Cross CPR /1st Aid /AED Instructor. Born in small little Chancellor, South Dakota, Russ' first job was in a hotel as a bellman / van driver for Ramkota Inn in Sioux Falls, SD. He moved his way up to Night Manager, then took part-time job at 25 years old with Todd Pattison for Cyclone Security at Tel-Drug. Russ worked for two weeks as PT officer there and Todd promoted Russ to manager at that contract. After that, Todd moved Russ from job to job in places like: Phoenix, AZ, Minneapolis, MN, St. Petersburg, FL, Savannah, GA, Boise, ID, Annapolis, MD, Sioux Falls (again) and then Memphis, TN. Russ says he's "been around the country with the man!" Russ is a big-time Steelers, Pirates, and 76ers fan. He has a gorgeous wife, Pamela, and they just celebrated their 10 year anniversary. Russ also has two children, one grand baby, and three dogs. Thank you for all you do Russ!



## REMINDER

The year 2017 has come and gone. Now is the time to double check that your address and Social Security Number are correct. This way there will not be any delay in receiving your W2 and filing your taxes. Also, this is time to check your federal and state tax withholding selection. Your tax withholding can be changed at any time, just allow time for processing. The last day for W2's to be mailed is January 31, 2018.

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*Do you have a story or highlight for inclusion in MaxSent's newsletter? Email to [hr@maxsent.com](mailto:hr@maxsent.com) for consideration.*

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